

FLORIDA MH INDUSTRY OVERVIEW

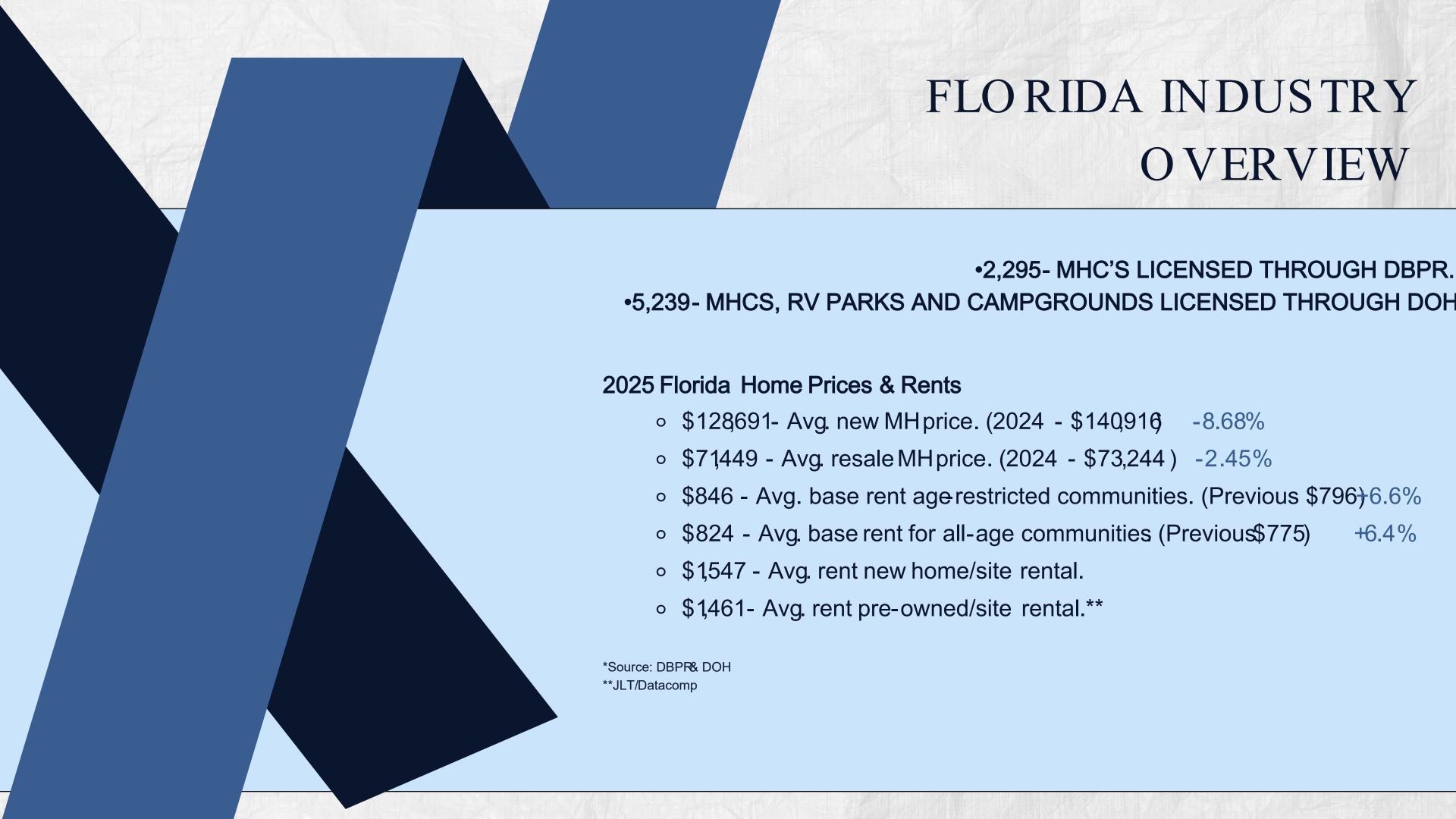
- Economic impact \$4 billion +.*
 - Over 4,100 businesses are directly involved in the MH industry in Florida.
 - Supports 18,700+ jobs and pays over \$775 million in wages and \$700 million in taxes.
- 841,439 mobile and manufactured homes in Florida. 8.9% of all Florida single -family homes.
 - 295,000 post-1994 (35%) and 185,000 post999
 (22%)**
- 10 homebuilding facilities in Florida.
 - Florida homebuilders produced 3,353 homes in 2024 - 45% of total Florida home shipments.***

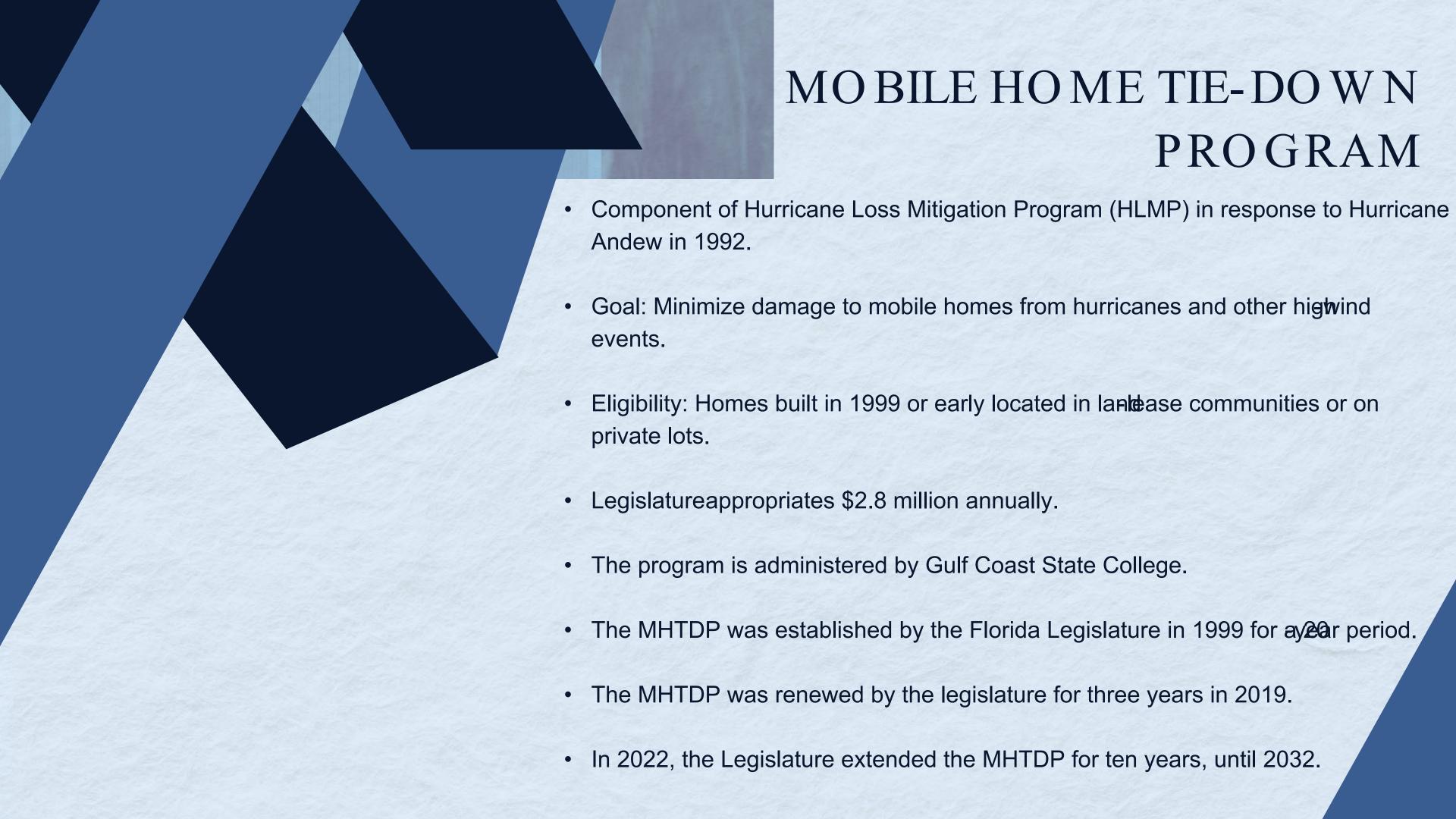


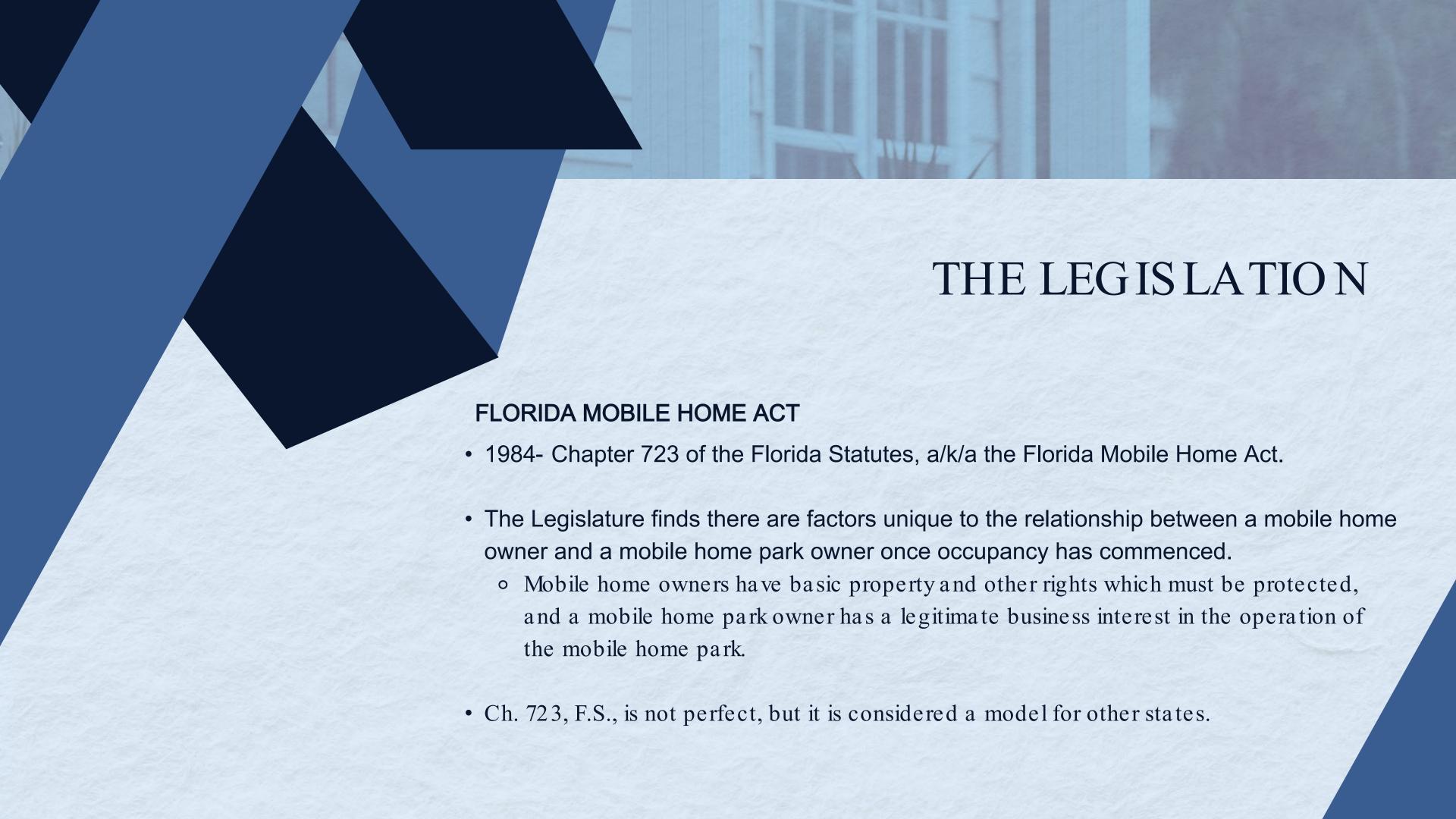
^{*}Source Downs & Germain Research

^{**}Source: U.S. Census Bureau, American Housing Survey

^{***}Source: Institute for Building Technology and Safety









JOINT COMMITTEE

- After many contentious years between FMHA and FMO the Joint Committee was established in 2004.
- Don Hazelton, FMO and Jim Dale, FMHA convinced their respective associations that having a dialogue between homeowners and community owner/operators was preferable than waging legislative and legal battles.
- The Joint Committee consists of 5 to 6 members from each group and meets 3 to 4 times a year. Sometimes more often and sometimes less.
- The goals are is to understand the other group's perspective on issues, demonstrate that the groups agree on more than they disagree and work together to bring about positive results that are mutually beneficial.

JOINT INDUSTRY LEGISLATIVE SUCCESS

- 2005 Mediation required in Ch. 723, F.S.
- 2009 SHIP program allowed 20% of funds to M.H.
- 2011—Right of First Refusal when a community closes
- 2013- Citizens Insurance required to insure carports and screen rooms
- 2015- Expanded HOA bylaw provisions and allow spouses to assume automatically renewing leases
- 2016–Codified homeowner complaint process & HOA operating requirements



JOINTINDUSTRY LEGISLATIVE SUCCESS

- 2018—Joint Legislation allowing a community owner to make certain home repairs failed.
- 2020 Several provisions in Ch. 723 were modernized & FLHSMV was expressly given the authority to regulate home remodeling and repairs.
- 2022 –Sales tax on new manufactured home reduced by 50%





